

Hedge Fund Alert

THE WEEKLY UPDATE ON FUND MANAGEMENT INTELLIGENCE

MAY 7, 2025

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THE GRAPEVINE

Steve Cohen's **Point72 Asset Management** has signed up a convertible-bond arbitrage portfolio manager who reportedly oversaw about \$700 million for **Man Group** discretionary investment-management arm Man GLG. **Gil Song** joined the Stamford, Conn., multi-strategy firm in April after seven-plus years at Man GLG. Song also was a convertible-arbitrage portfolio manager at **Paloma Partners** and Paloma subadvisor **Xaraf Management**. Previously, he traded convertible bonds at **Severn River Capital** and focused on technology and media investments as a senior mergers-and-acquisitions analyst at **Broadview International**. Point72 began April with \$37.7 billion under management.

Jain Global has hired an equity portfolio manager who, until very recently, worked in the same capacity at **Millennium Management**.

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New Firm for Ex-Marble Arch Exec Will Use Internal Strategy That Enjoys 40%-Plus Return

Joseph Talia is producing sky-high returns from his personal account as the seasoned hedge fund executive closes in on the launch of the first firm in which he'll oversee all investment activity.

After trading stocks for just over two years in the same equity strategy as that of his new firm, **VictoryArc Holdings**, Talia has produced a net annualized percentage return in the mid-40s range, according to a source. By comparison, the two-year annualized return of the With Intelligence Long Bias Equity Index stood at 9.8% through March.

Talia's strategy is to assemble and manage a concentrated long-bias global portfolio of just 15 to 20 stocks, with Talia as the firm's chief investment officer. Talia previously was an investment-focused

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Diligence Capital, Blending L/S Equity and Activism, Set To Launch Financial-Sector Fund

A financial sector-focused fund that balances a long-term activist portfolio with a more liquid long/short portfolio is ready to begin trading external capital.

Diligence Capital, which formed last spring, is planning to launch its Diligence Performance Financials Fund 1 with an unknown amount of outside capital this month. The firm began trading the long/short component of the strategy with partner capital in April 2024.

The Salt Lake City firm is led by two executives with backgrounds in the banking industry. Co-founders **James Abbott** and **Daniel Lee** spent time together earlier in their careers at **FBR Capital Markets**, now known as **B. Riley Securities**.

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More Hedge Fund Professionals Finding Second Act at Executive-Search Firms, Recruiter Says

Capitalizing on an insider's view of the industry, hedge fund professionals are increasingly migrating to recruiting roles at dedicated executive-search firms, a longtime headhunter says.

And anecdotal evidence suggests he's onto something, with several newer firms – both recently launched or a couple of years old – stressing to clients that they're staffed by people who have experience in the jobs they're looking to fill.

While search firms have long sought out industry professionals to bolster their ranks, **Carrington Fox** partner **Shaun Kinsley** said his firm increasingly is receiving inbound requests from the likes of operations, business-development and investment pros who want to make

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Slug Helps Fintech Firm Begin Sales Push

Financial-technology startup **GoQuant** has landed seed funding led by a cryptocurrency market maker and is launching its first marketing campaign under the direction of a prime-brokerage veteran.

The Miami operation, founded in September 2022 by now 21-year-old **Denis Dariotis**, is scheduled on May 7 to announce it has closed a \$4 million capital infusion anchored by **GSR**, a market maker and liquidity provider in the cryptocurrency space. Other investors include an undisclosed hedge fund in Switzerland as well as executives at a Swiss private bank, a private bank in the Bahamas and **Copper**, a cryptocurrency custodian.

GoQuant provides market data, trade-execution, portfolio-management and risk-management technology to cryptocurrency traders at hedge funds, family offices, corporate treasury departments, venture capital funds and market makers. The firm, which has more than 70 staffers, aims to expand its offerings to conventional hedge funds and traditional asset managers.

Its portfolio-management and risk-management technology helps managers assess risk and analyze transaction costs, as well as run stress tests and model pre-trade dangers.

The company differentiates itself with its ultra-low latency execution, which it says enables speedier order-processing than its competitors. In addition, the firm offers a private trading infrastructure to safeguard its clients' sensitive trading strategies and data.

Finally, GoQuant charges fixed subscription fees rather than fees linked to trading volume, so the costs don't chip away at alpha generated by managers who trade frequently.

The firm has spent the past few years building its systems and integrating them with major centralized and decentralized exchanges, prime brokers, over-the-counter desks and market makers. Now, the capital infusion from GSR will help it initiate a marketing push.

Spearheading GoQuant's marketing effort is **Daniel Cohen**, who joined in March as head of sales. Cohen most recently was running **Stone Rose Group**, his own consultancy, and before that was at **FalconX** as the cryptocurrency financial firm's head of sales and capital introduction. Based in San Francisco, Cohen previously had stops at placement agent **Layton Road Group** and at the prime-brokerage units of **Cantor Fitzgerald**, **J.P. Morgan** and **Bear Stearns**.

Dariotis, prior to starting GoQuant, established another company, **Jupyter Capital**, which wrote code for trading equities for a quantitative hedge fund in Canada and for financial institutions there. Dariotis grew up in Montreal and was in high school when he founded Jupyter before attending one year of college, quitting school and moving to Florida. ■

Systematic Win Streak Now at Six Months

The machines are beating the humans.

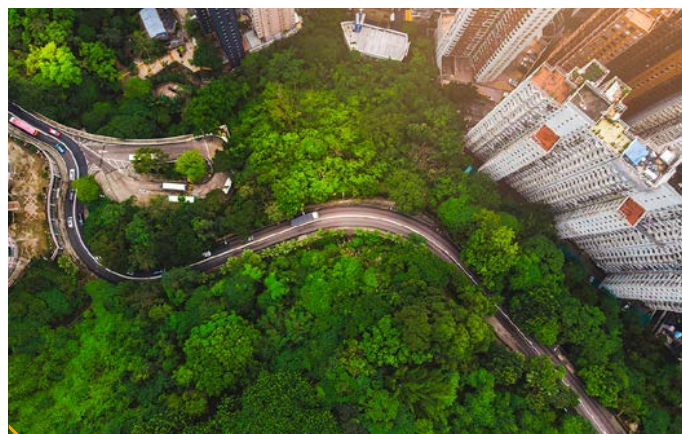
Systematic long/short funds in **Goldman Sachs'** stable of clients posted their sixth straight monthly gain in April and are up 11.8% year-to-date on an asset-weighted basis.

The vehicles, as measured by the big bank's prime-services division, were up 0.6% last month. While that's less than the 1% monthly gain for global fundamental long/short funds, the systematic funds were still trouncing the 0.5% year-to-date gain of their fundamental counterparts.

During April, systematic funds were buoyed by medium- and short-term momentum strategies and energy investments, which partially offset losses from U.S. and China investments and from overcrowded long bets.

Global fundamental long/short funds during the month saw gains from investments in Germany and the U.K. and from information-technology and healthcare bets, as well as from medium-term momentum and volatility strategies. Their 1% monthly gain topped the 0.9% rise in the MSCI World Index.

Other observations in the ➤ See **SYSTEMATIC** on Page 3



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